

AMENDED IN SENATE MAY 19, 1999

AMENDED IN SENATE MAY 6, 1999

AMENDED IN SENATE APRIL 26, 1999

SENATE BILL

No. 870

Introduced by Senator Vasconcellos

February 25, 1999

An act to amend Sections ~~10231.5~~, 10232.1, 10232.2, 10232.3, 10232.4, 10232.8, 10232.93, 10233.2, 10234.87, 10234.95, 10235.30, 10235.40, 10235.50, 10235.52, 10237.1, 10237.4, and 10237.5 of, to add Sections 10232.81, 10232.91, 10232.94, and 10235.94 to, to repeal ~~Sections 10231.6 and~~ *Section* 10235.10 of, and repeal and add Sections 10232.92, 10232.95, and 10237.2 of, the Insurance Code, relating to long-term care insurance.

LEGISLATIVE COUNSEL'S DIGEST

SB 870, as amended, Vasconcellos. Long-term care insurance.

Existing law prescribes various requirements and conditions governing the delivery or issuance for delivery in this state of individual or group long-term care insurance.

This bill would make various changes to those provisions, including changes clarifying an insurer's obligations to file, offer, and market policies intended to be federally qualified and policies that are not intended to be federally qualified; changes mandating coverage for care in a residential care facility and for respite care; changes relating to coverage for preexisting conditions; changes relating to eligibility for benefits; changes relating to elimination or deductible periods

in every policy or certificate; changes regarding prohibited policy provisions and prohibited insurer actions in connection with policies; changes clarifying policy replacements; and changes regarding the right of a policy or certificate holder to appeal decisions regarding benefit eligibility, care plans, services and providers, and reimbursements.

Vote: majority. Appropriation: no. Fiscal committee: no. State-mandated local program: no.

The people of the State of California do enact as follows:

1 ~~SECTION 1. Section 10231.5 of the Insurance Code is~~
2 ~~amended to read:~~

3 ~~10231.5. "Certificate" means any certificate which~~
4 ~~has been delivered or issued for delivery in this state~~
5 ~~under a group long-term care insurance policy in or~~
6 ~~outside this state.~~

7 ~~SEC. 2. Section 10231.6 of the Insurance Code is~~
8 ~~repealed.~~

9 ~~SEC. 3.~~

10 ~~SECTION 1.~~ Section 10232.1 of the Insurance Code is
11 amended to read:

12 10232.1. (a) Every policy that is intended to be a
13 qualified long-term care insurance contract as provided
14 by Public Law 104-191 shall be identified as such by
15 prominently displaying and printing on page one of the
16 policy form and the outline of coverage and in the
17 application the following words: "This contract for
18 long-term care insurance is intended to be a federally
19 qualified long-term care insurance contract and may
20 qualify you for federal and state tax benefits." Every
21 policy that is not intended to be a qualified long-term care
22 insurance contract as provided by Public Law 104-191
23 shall be identified as such by prominently displaying and
24 printing on page one of the policy form and the outline
25 of coverage and in the application the following words:
26 "This contract for long-term care insurance is not
27 intended to be a federally qualified long-term care
28 insurance contract."



(b) Any policy or certificate in which benefits are limited to the provision of institutional care shall be called a “nursing facility and residential care facility only” policy or certificate and the words “Nursing Facility and Residential Care Facility Only” shall be prominently displayed on page one of the form and the outline of coverage. The commissioner may approve alternative wording if it is more descriptive of the benefits.

(c) Any policy or certificate in which benefits are limited to the provision of home care services, including community-based services, shall be called a “home care only” policy or certificate and the words “Home Care Only” shall be prominently displayed on page one of the form and the outline of coverage. The commissioner may approve alternative wording if it is more descriptive of the benefits.

(d) Only those policies or certificates providing benefits for both institutional care and home care may be called “comprehensive long-term care” insurance.

~~SEC. 4.~~

SEC. 2. Section 10232.2 of the Insurance Code is amended to read:

10232.2. (a) Every insurer that offers policies or certificates that are intended to be federally qualified long-term care insurance contracts, including riders to life insurance policies providing long-term care coverage, shall fairly and affirmatively concurrently file, offer, and market long-term care insurance policies or certificates not intended to be federally qualified, as described in subdivision (a) of Section 10232.1, that contain benefits and coverages similar to policies and certificates that are intended to be federally qualified long-term insurance contracts.

(b) All long-term care insurance contracts, including riders to life insurance contracts providing long-term care coverage, approved after the effective date of this section shall meet all of the requirements of this chapter.

(c) Until January 1, 1999, or 90 days after approval of contracts submitted for approval pursuant to subdivision (b), whichever comes first, insurers may continue to offer

1 and market previously approved long-term care
2 insurance contracts.

3 (d) Group policies issued prior to January 1, 1997, shall
4 be allowed to remain in force and not be required to meet
5 the requirements of this chapter, as amended during the
6 1997 portion of the 1997–98 Regular Session, unless those
7 policies cease to be treated as federally qualified
8 long-term care insurance contracts. If such a policy or
9 certificate issued on such a group policy ceases to be a
10 federally qualified long-term care insurance contract
11 under the grandfather rules issued by the United States
12 Department of the Treasury pursuant to Section
13 7702B(f)(2) of the Internal Revenue Code, the insurer
14 shall offer the policy and certificate holders the option to
15 convert, on a guaranteed-issue basis, to a policy or
16 certificate that is federally tax qualified if the insurer sells
17 tax-qualified policies.

18 ~~SEC. 5.~~

19 *SEC. 3.* Section 10232.3 of the Insurance Code is
20 amended to read:

21 10232.3. (a) All applications for long-term care
22 insurance except that which is guaranteed issue, shall
23 contain clear, unambiguous, short, simple questions
24 designed to ascertain the health condition of the
25 applicant. Each question shall contain only one health
26 status inquiry and shall require only a “yes” or “no”
27 answer, except that the application may include a request
28 for the name of any prescribed medication and the name
29 of a prescribing physician. If the application requests the
30 name of any prescribed medications or prescribing
31 physicians, then any mistake or omission shall not be used
32 as a basis for the denial of a claim or the rescission of a policy
33 or certificate.

34 (b) The following warning shall be printed
35 conspicuously and in close conjunction with the
36 applicant’s signature block:

37 “Caution: If your answers on this application are
38 misstated or untrue, the insurer may have the right to
39 deny benefits or rescind your coverage.”



(c) Every application for long-term care insurance shall include a checklist that enumerates each of the specific documents which this chapter requires be given to the applicant at the time of solicitation. The documents and notices to be listed in the checklist include those required by Sections 10232.25 and 10233.5, paragraphs (8) and (9) of subdivision (a) of Section 10234.93, subdivision (c) of Section 10234.95, and Section 10235.16 if replacement is not made by direct response solicitation or Section 10235.18 if replacement is made by direct response solicitation. Unless the solicitation was made by a direct response method, the agent and applicant shall both sign at the bottom of the checklist to indicate the required documents were delivered and received.

(d) If an insurer does not complete medical underwriting and resolve all reasonable questions arising from information submitted on or with an application before issuing the policy or certificate, then the insurer may only rescind the policy or certificate or deny an otherwise valid claim, upon clear and convincing evidence of fraud or material misrepresentation of the risk by the applicant. The evidence shall:

(1) Pertain to the condition for which benefits are sought.

(2) Involve a chronic condition or involve dates of treatment before the date of application.

(3) Be material to the acceptance for coverage.

(e) No long-term care policy or certificate may be field issued.

(f) The contestability period as defined in Section 10350.2 for long-term care insurance shall be two years.

(g) A copy of the completed application shall be delivered to the insured at the time of delivery of the policy or certificate.

(h) Every insurer shall maintain a record, in accordance with Section 10508, of all policy or certificate rescissions, both state and countrywide, except those voluntarily initiated by the insured, and shall annually furnish this information to the commissioner in a format prescribed by the commissioner.

~~SEC. 6.~~

SEC. 4. Section 10232.4 of the Insurance Code is amended to read:

10232.4. (a) No long-term care insurance policy or certificate other than a group policy or certificate, as described in subdivision (a) of Section 10231.6, shall use a definition of preexisting condition which is more restrictive than a condition for which medical advice or treatment was recommended by, or received from a provider of health care services, within six months preceding the effective date of coverage of an insured person.

(b) Every long-term care insurance policy or certificate shall cover preexisting conditions that are disclosed on the application no later than six months following the effective date of the coverage of an insured, regardless of the date the loss or confinement begins.

(c) The commissioner may extend the limitation periods set forth in subdivisions (a) and (b) as to specific age group categories in specific policy forms upon findings that the extension is in the best interest of the public.

(d) The definition of preexisting condition does not prohibit an insurer from using an application form designed to elicit the complete health history of an applicant, and on the basis of the answers on that application, from underwriting in accordance with that insurer's established underwriting standards. Unless otherwise provided in the policy or certificate a preexisting condition, regardless of whether it is disclosed on the application, need not be covered until the waiting period described in subdivision (b) expires. Unless such waiver or rider has been specifically approved by the commissioner, no long-term care insurance policy or certificate may exclude or use waivers or riders of any kind to exclude, limit, or reduce coverage or benefits for specifically named or described preexisting diseases or physical conditions beyond the waiting period described in subdivision (b).

~~SEC. 7.~~

1 SEC. 5. Section 10232.8 of the Insurance Code is
2 amended to read:

3 10232.8. (a) In every long-term care policy or
4 certificate that is not intended to be a federally qualified
5 long-term care insurance contract and provides home
6 care benefits, the threshold establishing eligibility for
7 home care benefits shall be at least as permissive as the
8 following provisions:

9 “HOW TO QUALIFY FOR BENEFITS:

10 We will pay for the long-term care services covered by
11 this policy (certificate) when one of the following criteria
12 is met:

13 (1) You are unable to perform, without standby
14 assistance or hands-on assistance from another individual,
15 two out of seven activities of daily living due to a loss of
16 functional capacity, or

17 (2) You have a cognitive impairment.

18 The definitions for the following terms will help explain
19 how you qualify for benefits under this policy:

20 (A) Activities of daily living.

21 (B) Standby assistance.

22 (C) Hands-on assistance.

23 (D) Cognitive impairment.

24 (E) Qualified long-term care services.”

25 The policy or certificate may provide for lesser but not
26 greater eligibility criteria. The commissioner, at his or her
27 discretion, may approve other criteria or combinations of
28 criteria to be substituted, if the insurer demonstrates that
29 the interest of the insured is better served.

30 “Activities of daily living” in every policy or certificate
31 that is not intended to be a federally qualified long-term
32 care insurance contract and provides home care benefits
33 shall include eating, bathing, dressing, ambulating,
34 transferring, toileting, and continence.

35 The following definitions shall be used verbatim to
36 define eligibility for benefits in policies or certificates that
37 are not intended to be federally qualified long-term care
38 insurance:

39 (1) “Standby assistance” means the presence of
40 another person within arm’s reach of you that is necessary

1 to prevent, by physical intervention, injury to you while
2 you are performing an activity of daily living, such as
3 being ready to catch you if you fall while getting into or
4 out of the bathtub or shower as part of bathing, or being
5 ready to remove food from your throat if you choke while
6 eating.

7 (2) “Hands-on assistance” means the physical
8 assistance of another person without which you would be
9 unable to perform the activity of daily living.

10 (3) Cognitive impairment means a deterioration or
11 loss of intellectual capacity due to organic mental disease,
12 including Alzheimer’s disease or related illnesses, that
13 requires continual supervision to protect oneself or
14 others.

15 (4) “Long-term care services” means necessary
16 diagnostic, preventative, therapeutic, curing, treating,
17 mitigating, and rehabilitative services, and maintenance
18 or personal care services which are needed to assist you
19 with the disabling conditions that cause your loss of
20 functional capacity. “Maintenance or personal care
21 services” means any care the primary purpose of which
22 is the provision of needed assistance with any of the
23 disabilities resulting from your loss of functional capacity,
24 including the protection from threats to health and safety
25 due to severe cognitive impairment.

26 (b) Every long-term care policy approved or
27 certificate issued after the effective date of the act adding
28 this section, that is intended to be a federally qualified
29 long-term care insurance contract as described in
30 subdivision (a) of Section 10232.1, shall establish the
31 threshold for eligibility for home care benefits as follows:

32 (1) The policy or certificate shall include a provision,
33 to be used verbatim unless modified by regulation as
34 provided in paragraph (2), as follows:

35 “HOW TO QUALIFY FOR BENEFITS:

36 We will pay for the qualified long-term care services
37 covered by this policy (certificate) if:

38 (A) You are a chronically ill individual; and

39 (B) The qualified long-term care services are
40 prescribed for you in a written plan of care.

1 You will be considered a chronically ill individual when
2 one of the following criteria is met:

3 (A) You are unable to perform, without standby
4 assistance or hands-on assistance from another individual,
5 two activities of daily living due to a loss of functional
6 capacity and this loss of functional capacity is expected to
7 last at least 90 days.

8 (B) You have a severe cognitive impairment requiring
9 substantial supervision to protect you from threats to
10 health and safety.

11 The certification that you are a chronically ill individual
12 must be made by a licensed health care practitioner,
13 independent of us, within the preceding 12 months and
14 must be renewed at least every 12 months. The services
15 to be paid by this policy must be prescribed in a written
16 plan of care prepared by a licensed health care
17 practitioner, independent of us, after a face-to-face
18 assessment of your long-term care needs.

19 All services covered by this policy are qualified
20 long-term care services.

21 The definitions for the following terms will help explain
22 how you qualify for benefits under this policy:

23 Activities of daily living.

24 Standby assistance.

25 Hands-on assistance.

26 Severe cognitive impairment.

27 Substantial supervision.

28 Licensed health care practitioner.

29 Plan of care.

30 Qualified long-term care services.”

31 (2) Other criteria shall be used in establishing
32 eligibility for benefits if federal law or regulations allow
33 other types of disability to be used applicable to eligibility
34 for benefits under a long-term care insurance policy. If
35 federal law or regulations allow other types of disability
36 to be used, the commissioner shall promulgate
37 emergency regulations to add those other criteria as a
38 third threshold to establish eligibility for benefits.
39 Insurers shall submit policies for approval within 60 days
40 of the effective date of the regulations. With respect to

1 policies previously approved, the department is
2 authorized to review only the changes made to the policy.
3 All new policies approved and certificates issued after the
4 effective date of the regulation shall include the third
5 criterion. No policy shall be sold that does not include the
6 third criterion after one year beyond the effective date of
7 the regulations. An insured meeting this third criterion
8 shall be eligible for benefits regardless of whether the
9 individual meets benefit eligibility requirements of
10 paragraph (1).

11 (c) A licensed health care practitioner, independent
12 of the insurer, shall certify that the insured meets the
13 definition of “chronically ill individual” as defined under
14 Public Law 104-191. In the event a health care
15 practitioner makes a determination, pursuant to this
16 section, that an insured does not meet the definition of
17 “chronically ill individual,” the insurer shall notify the
18 insured that the insured shall be entitled to a second
19 assessment by a licensed health care practitioner, upon
20 request, who shall personally examine the insured. The
21 requirement for a second assessment shall not apply if the
22 initial assessment was performed by a practitioner who
23 otherwise meets the requirements of this section and who
24 personally examined the insured. The assessments
25 conducted pursuant to this section shall be performed
26 promptly with the certification completed as quickly as
27 possible to ensure that an insured’s benefits are not
28 delayed. The written certification shall be renewed every
29 12 months. A licensed health care practitioner,
30 independent of the insurer, shall develop a written plan
31 of care after personally examining the insured. The costs
32 to have a licensed health care practitioner certify that an
33 insured meets, or continues to meet, the definition of
34 “chronically ill individual,” or to prepare written plans of
35 care shall not count against the lifetime maximum of the
36 policy or certificate. In order to be considered
37 “independent of the insurer,” a licensed health care
38 practitioner shall not be an employee of the insurer and
39 shall not be compensated in any manner that is linked to
40 the outcome of the certification. It is the intent of this

1 subdivision that the practitioner's assessments be
2 unhindered by financial considerations. This subdivision
3 shall apply only to a policy or certificate intended to be
4 a federally qualified long-term insurance contract.

5 (d) "Activities of daily living" in every policy or
6 certificate intended to be a federally qualified long-term
7 care insurance contract as provided by Public Law
8 104-191 shall include eating, bathing, dressing,
9 transferring, toileting, and continence.

10 (e) The definitions of "activities of daily living" to be
11 used in policies and certificates that are intended to be
12 federally qualified long-term care insurance shall be the
13 following until the time that these definitions may be
14 superseded by federal law or regulations:

15 (1) Eating, which shall mean feeding oneself by
16 getting food in the body from a receptacle (such as a
17 plate, cup, or table) or by a feeding tube or intravenously.

18 (2) Bathing, which shall mean washing oneself by
19 sponge bath or in either a tub or shower, including the act
20 of getting into or out of a tub or shower.

21 (3) Continence, which shall mean the ability to
22 maintain control of bowel and bladder function; or when
23 unable to maintain control of bowel or bladder function,
24 the ability to perform associated personal hygiene
25 (including caring for a catheter or colostomy bag).

26 (4) Dressing, which shall mean putting on and taking
27 off all items of clothing and any necessary braces,
28 fasteners, or artificial limbs.

29 (5) Toileting, which shall mean getting to and from
30 the toilet, getting on or off the toilet, and performing
31 associated personal hygiene.

32 (6) Transferring, which shall mean the ability to move
33 into or out of bed, a chair or wheelchair.

34 The commissioner may approve the use of definitions
35 of "activities of daily living" that differ from the verbatim
36 definitions of this subdivision if these definitions would
37 result in more policy or certificate holders qualifying for
38 long-term care benefits than would occur by the use of
39 the verbatim definitions of this subdivision. In addition,
40 the following definitions may be used without the

1 approval of the commissioner: (1) the verbatim
2 definitions of eating, bathing, dressing, toileting,
3 transferring, and continence in subdivision (g); or (2) the
4 verbatim definitions of eating, bathing, dressing,
5 toileting, and continence in this subdivision and a
6 substitute, verbatim definition of “transferring” as
7 follows: “transferring,” which shall mean the ability to
8 move into and out of a bed, a chair, or wheelchair, or
9 ability to walk or move around inside or outside the home,
10 regardless of the use of a cane, crutches, or braces.

11 In addition to the verbatim definitions, the
12 commissioner may approve additional descriptive
13 language to be added to the definitions, if the additional
14 language is (1) warranted based on federal or state laws,
15 federal or state regulations, or other relevant federal
16 decision, and (2) strictly limited to that language which
17 is necessary to ensure that the definitions required by this
18 section are not misleading to the insured.

19 ~~(f) Until the time that these definitions may be~~
20 ~~superseded by federal law or regulation, the following~~

21 *(f) The following definitions shall be used verbatim to*
22 *define eligibility for benefits in policies and certificates*
23 *intended to be federally qualified long-term care*
24 *insurance; unless the definitions conflict with federal law*
25 *or regulations. In the event of a conflict between these*
26 *definitions and federal law or regulations, the federal law*
27 *or regulations shall govern.*

28 (1) “Standby assistance” means the presence of
29 another person within arm’s reach of you that is necessary
30 to prevent, by physical intervention, injury to you while
31 you are performing an activity of daily living, such as
32 being ready to catch you if you fall while getting into or
33 out of the bathtub or shower as part of bathing, or being
34 ready to remove food from your throat if you choke while
35 eating.

36 (2) “Hands-on assistance” means the physical
37 assistance of another person without which you would be
38 unable to perform the activity of daily living.

39 (3) “Severe cognitive impairment” means a loss or
40 deterioration in intellectual capacity that:

1 (A) Is comparable to and includes Alzheimer's disease
2 and similar forms of irreversible dementia; and

3 (B) Is measured by clinical evidence and standardized
4 tests that reliably measure impairment in the person's
5 short-term or long-term memory, orientation as to
6 people, places, or time, and deductive or abstract
7 reasoning.

8 (4) "Substantial supervision" means continual
9 supervision, which may include cueing by verbal
10 prompting, gestures, or other demonstrations, by another
11 person that is necessary to protect a person who has
12 severe cognitive impairment from the threats to his or
13 her health or safety, as may result from wandering.

14 (5) "Licensed health care practitioner" means any
15 physician, as defined in Section 1861 of the Social Security
16 Act, and any registered professional nurse, licensed social
17 worker, or other individual who meets such requirements
18 as may be prescribed by the Secretary of the Treasury.

19 (6) "Plan of care" means a written individualized plan
20 of services prescribed by a licensed health care
21 practitioner, which specifies the type, frequency, and
22 providers of all formal and informal long-term care
23 services required for the individual, and the cost, if any,
24 of any formal long-term care services prescribed.
25 Changes in the plan of care must be documented to show
26 that these alterations are required by changes in the
27 client's medical situation, functional, or cognitive
28 abilities, behavioral abilities, or the availability of social
29 supports.

30 (7) "Qualified long-term care services" means
31 necessary diagnostic, preventative, therapeutic, curing,
32 treating, mitigating, and rehabilitative services, and
33 maintenance or personal care services, which are needed
34 to assist you with the disabling conditions that cause you
35 to be a chronically ill individual. "Maintenance or
36 personal care services" means any care the primary
37 purpose of which is the provision of needed assistance
38 with any of the disabilities as a result of which you are a
39 chronically ill individual, including the protection from

1 threats to health and safety due to severe cognitive
2 impairment.

3 (g) The definitions of “activities of daily living” to be
4 used verbatim in policies and certificates that are not
5 intended to qualify for favorable tax treatment under
6 Public Law 104-191 shall be the following:

7 (1) Eating, which shall mean reaching for, picking up,
8 and grasping a utensil and cup; getting food on a utensil,
9 and bringing food, utensil, and cup to mouth;
10 manipulating food on plate; and cleaning face and hands
11 as necessary following meals.

12 (2) Bathing, which shall mean cleaning the body using
13 a tub, shower, or sponge bath, including getting a basin
14 of water, managing faucets, getting in and out of tub or
15 shower, and reaching head and body parts for soaping,
16 rinsing, and drying.

17 (3) Dressing, which shall mean putting on, taking off,
18 fastening, and unfastening garments and undergarments
19 and special devices such as back or leg braces, corsets,
20 elastic stockings or garments, and artificial limbs or
21 splints.

22 (4) Toileting, which shall mean getting on and off a
23 toilet or commode and emptying a commode, managing
24 clothing and wiping and cleaning the body after toileting,
25 and using and emptying a bedpan and urinal.

26 (5) Transferring, which shall mean moving from one
27 sitting or lying position to another sitting or lying position;
28 for example, from bed to or from a wheelchair or sofa,
29 coming to a standing position, or repositioning to
30 promote circulation and prevent skin breakdown.

31 (6) Continence, which shall mean the ability to control
32 bowel and bladder as well as use ostomy or catheter
33 receptacles, and apply diapers and disposable barrier
34 pads.

35 (7) Ambulating, which shall mean walking or moving
36 around inside or outside the home regardless of the use
37 of a cane, crutches, or braces.

38 ~~SEC. 10.~~

39 SEC. 6. Section 10232.81 is added to the Insurance
40 Code, to read:

10232.81. (a) The elimination or deductible period in every policy or certificate may not be more restrictive than the following:

(1) Each day on which a service covered by the policy or certificate is received and paid for by the policy or certificate holder or paid on behalf of the policy or certificate holder by Medicare, other insurance, or any other third party, shall count toward meeting the elimination period of the policy or certificate.

(2) Each day on which a service covered by the policy or certificate but paid by the insured or any other party is received prior to or after the filing of a claim for benefits shall count toward meeting the elimination period if the insured can establish the benefit eligibility criteria of the policy or certificate was met before the claim was filed.

(3) The insured may not be required to meet more than one elimination or deductible period.

(4) In the event the existing coverage is increased as provided by Section 10235.51 or the existing coverage is converted to, or replaced by, a new or other policy or certificate issued by the same insurer, the insured shall not be required to meet a new elimination or deductible period if the elimination or deductible period of the existing or previous policy or certificate has been met.

(5) Any day on which the insured received paid care covered by the policy during a period no less than two years prior to the filing of a claim for benefits must be counted toward meeting the elimination or deductible requirements of the policy or certificate.

(b) Respite care, if paid by the policy or certificate prior to meeting the elimination or deductible period of the policy or certificate, is not required to be counted toward meeting the elimination or deductible period.

~~SEC. 11.~~

SEC. 7. Section 10232.91 is added to the Insurance Code, to read:

10232.91. Every long-term care policy or certificate shall include a respite care benefit with the following features:

1 (a) No less than 21 days of care must be covered in
2 each policy year.

3 (b) Eligibility shall be at least as permissive as the
4 criteria of Section 10232.8.

5 (c) No elimination or waiting period shall apply.

6 (d) The same benefits and benefit amounts must be
7 payable for any home and community-based services
8 defined in Section 10232.9, assisted living benefit defined
9 in Section 10232.92, or institutional care covered by the
10 policy or certificate.

11 ~~SEC. 12.~~

12 *SEC. 8.* Section 10232.92 of the Insurance Code is
13 repealed.

14 ~~SEC. 13.~~

15 *SEC. 9.* Section 10232.92 is added to the Insurance
16 Code, to read:

17 10232.92. Every long-term care policy or certificate
18 and every benefit covering institutional confinement
19 shall also include a provision with the following features:

20 (a) Care in a residential care facility must be covered.
21 “Residential care facility” means a facility licensed as a
22 residential care facility for the elderly or a residential care
23 facility as defined in the Health and Safety Code. Outside
24 California, eligible providers are facilities that are
25 licensed by the appropriate state agency where licensure
26 is required or, if no licensure is required, facilities that are
27 engaged primarily in providing ongoing care and related
28 services sufficient to support needs resulting from
29 impairment in activities of daily living or impairment in
30 cognitive ability and which also provide care and services
31 on a 24-hour basis, have a trained and ready-to-respond
32 employee on duty in the facility at all times to provide
33 care and services, provide three meals a day and
34 accommodate special dietary needs, have agreements to
35 ensure that residents receive the medical care services of
36 a physician or nurse in case of emergency, and, have
37 appropriate methods and procedures to provide
38 necessary assistance to residents in the management of
39 prescribed medications.

(b) The benefit amount payable for care in a residential care facility shall be no less than 70 percent of the benefit amount payable for institutional confinement.

(c) All expenses incurred by the insured while confined in a residential care facility shall be covered and payable, up to but not to exceed the maximum daily residential care facility benefit of the policy or certificate. There shall be no restriction on who may provide the service or the requirement that services be provided by the residential care facility, and no restriction on the type of service, supply, or expenses incurred that are covered or the amounts that are reimbursable as long as the expenses are incurred while the insured is confined in a residential care facility and the reimbursement does not exceed the maximum daily residential care facility benefit of the policy or certificate.

(d) In policies or certificates that are not intended to be federally qualified, the threshold establishing eligibility for care in a residential care facility shall be the same as for home care benefits, as defined in subdivision (a) of Section 10232.8, and the definitions of impairment in activities of daily living and impairment of cognitive ability shall be the same as for home care benefits, as defined in subdivisions (a) and (g) of Section 10232.8. In policies or certificates that are intended to be federally qualified, the threshold establishing eligibility for care in a residential care facility shall be the same as for home care benefits, as defined in subdivision (b) of Section 10232.8, and the definitions of impairment in activities of daily living and impairment in cognitive ability shall be the same as those for home care benefits as defined in subdivisions (b), (c), (d), (e), and (f) of Section 10232.8.

~~SEC. 14.~~

SEC. 10. Section 10232.93 of the Insurance Code is amended to read:

10232.93. Every long-term care policy or certificate shall define the maximum lifetime benefit as a single dollar amount that may be used interchangeably for any home- and community-based services defined in Section 10232.9, assisted living benefit defined in Section 10232.92,

1 or institutional care covered by the policy or certificate.
2 There shall be no limit on any specific covered benefit or
3 the reimbursable amount for any provider except for a
4 daily, weekly, or monthly limit set for home- and
5 community-based care and for assisted living care, and for
6 the limits for institutional care. Nothing in this section
7 shall be construed as prohibiting limitations for
8 reimbursement of actual expenses and incurred expenses
9 up to daily, weekly, and monthly limits.

10 ~~SEC. 14.5.~~

11 *SEC. 11.* Section 10232.94 is added to the Insurance
12 Code, to read:

13 10232.94. Every policy or certificate shall include a
14 provision to waive the premium after no more than 30
15 days of confinement in a residential care or nursing
16 facility. A pro rata refund of the prior premium shall also
17 be made.

18 ~~SEC. 15.~~

19 *SEC. 12.* Section 10232.95 of the Insurance Code is
20 repealed.

21 ~~SEC. 16.~~

22 *SEC. 13.* Section 10232.95 is added to the Insurance
23 Code, to read:

24 10232.95. (a) In every long-term-care policy or
25 certificate that covers institutional care the threshold
26 establishing eligibility for institutional care shall be no
27 more restrictive than a provision that the insured will
28 qualify if either one of two criteria are met:

29 (1) Impairment in two activities of daily living.

30 (2) Impairment in cognitive ability.

31 (b) A provision shall be included that all expenses
32 incurred by the insured while confined in a nursing
33 facility shall be covered and payable, up to the maximum
34 daily facility benefit of the policy or certificate. There
35 shall be no restriction on who may provide the service or
36 the requirement that services be provided by the nursing
37 facility, and no restriction on the type of service, supply,
38 or expenses incurred that are covered or the amounts that
39 are reimbursable as long as the expenses are incurred
40 while the insured is confined in a nursing facility and the

1 reimbursement does not exceed the maximum daily
2 nursing facility benefit of the policy or certificate.

3 ~~SEC. 17.~~

4 *SEC. 14.* Section 10233.2 of the Insurance Code is
5 amended to read:

6 10233.2. Long-term care insurance may not:

7 (a) Be canceled, nonrenewed, or otherwise
8 terminated on the grounds of the age or the deterioration
9 of the mental or physical health of the insured individual
10 or certificate holder.

11 (b) Contain a provision establishing a new waiting
12 period in the event existing coverage is converted to, or
13 replaced by, a new or other form within the same insurer,
14 except with respect to an increase in benefits voluntarily
15 selected by the insured individual or group policyholder.

16 (c) Provide coverage for skilled nursing care only or
17 provide significantly more coverage for skilled care in a
18 facility than coverage for lower levels of care.

19 (d) Limit or deny benefits to a policyholder or
20 certificate holder diagnosed as having any significant
21 destruction of brain tissue with resultant loss of brain
22 function, including, but not limited to, mental illness
23 without demonstrable organic disease, progressive,
24 degenerative, and dementing illnesses, including, but not
25 limited to, Alzheimer's disease. Where a particular
26 disease can be determined only with an autopsy,
27 "diagnosed" means clinical diagnosis as specified in
28 Section 10123.16. The requirements of this subdivision do
29 not modify any preexisting condition or underwriting
30 standards and do not preclude or limit underwriting in
31 accordance with an insurer's established underwriting
32 standards. On and after July 1, 1989, any outline of
33 coverage used in connection with long-term care
34 insurance coverage issued in this state shall include or
35 have attached thereto a statement in positive terms, to
36 the effect that the coverage described and required by
37 this subdivision is provided. That statement shall describe
38 the coverage and not merely make reference to this
39 subdivision.

1 (e) Provide for payment of benefits based on a
2 standard described as “usual and customary,”
3 “reasonable and customary,” or words of similar import.

4 (f) Describe the insurer’s willingness to consider a
5 policy or certificate holder request to pay for benefits not
6 otherwise covered under the policy or certificate as a
7 benefit nor include language that could mislead the
8 policy or certificate holder to expect the insurer will
9 easily or routinely approve such a request. Any
10 alternative payment provision shall clearly state that the
11 approval of a request for payment of benefits, not
12 otherwise covered, is solely at the discretion of the insurer
13 and is not likely to be granted unless the insurer
14 determines the alternative service is appropriate and a
15 cost-effective alternative to the benefits covered by the
16 policy or certificate.

17 (g) Contain a restoration of benefit or similar
18 provision that restores the lifetime maximum benefit or
19 the maximum on any other covered benefit, unless the
20 provision allows for the full restoration of the lifetime
21 maximum benefit and other benefit maximums after a
22 period no longer than six months from the date the
23 insured ceased to use benefits covered by the policy or
24 certificate. “Full restoration” means the benefit
25 maximums shall be restored to the amounts that would
26 otherwise have been payable, including an adjustment
27 due to an inflation protection feature, if the insured had
28 not used any covered benefits.

29 (h) Terminate a policy, certificate, or rider, or contain
30 a provision that allows the premium for an in-force policy,
31 certificate, or rider, to be increased due to the divorce of
32 a policyholder or certificate holder.

33 (i) Provide for a lesser level of reimbursement if the
34 policyholder or certificate holder chooses not to use a
35 provider or service selected by the insurer.

36 (j) Include additional benefits, other than the
37 statutorily required home- and community-based service
38 benefits in Section 10232.9, the assisted living benefit in
39 Section 10232.92, or a nursing facility benefit, unless the
40 additional benefit provides for the payment of a

1 reasonable percentage of the actual cost of the additional
2 covered service.

3 ~~SEC. 18.~~

4 *SEC. 15.* Section 10234.87 of the Insurance Code is
5 amended to read:

6 10234.87. (a) Every policy or certificate shall include
7 a provision that if the insurer replaces a policy or
8 certificate that it has previously issued, the insurer shall
9 recognize past insured status by granting premium
10 credits toward the premiums for the replacement policy
11 or certificate. The premium credits shall equal five
12 percent of the annual premium of the prior policy or
13 certificate for each full year the prior policy or certificate
14 was in force. The premium credit shall be applied toward
15 all future premium payments for the replacement policy
16 or certificate, but the cumulative credit allowed need not
17 exceed 50 percent. No credit need be provided if a claim
18 has been filed under the original policy or certificate. The
19 premium credit, if any, shall be shown on the application
20 and on the policy or certificate.

21 (b) The cumulative credits allowed need not reduce
22 the premium for the replacement policy or certificate to
23 less than the premium of the original policy or certificate.

24 (c) A replacement policy or certificate shall be issued
25 with the same benefit coverage amounts as those in force
26 in the policy or certificate being replaced, after
27 adjustment for increases due to any inflation protection
28 features. The premium for the replacement policy or
29 certificate will be calculated based on the amount of
30 coverage in force at the time the policy or certificate
31 being replaced was issued, the current attained age of the
32 insured, and a premium discount in recognition of past
33 insured status as provided in subdivision (a).

34 (d) This section shall not apply to life insurance
35 policies that accelerate benefits for long-term care.

36 ~~SEC. 18.5.~~

37 *SEC. 16.* Section 10234.95 of the Insurance Code is
38 amended to read:

39 10234.95. (a) Every insurer or other entity
40 marketing long-term care insurance shall:

1 (1) Develop and use suitability standards to determine
2 whether the purchase or replacement of long-term care
3 insurance is appropriate for the needs of the applicant.

4 (2) Train its agents in the use of its suitability
5 standards.

6 (3) Maintain a copy of its suitability standards and
7 make them available for inspection upon request by the
8 commissioner.

9 (b) The agent and insurer shall develop procedures
10 that take into consideration, when determining whether
11 the applicant meets the standards developed by the
12 insurer, the following:

13 (1) The ability to pay for the proposed coverage and
14 other pertinent financial information related to the
15 purchase of the coverage.

16 (2) The applicant's goals or needs with respect to
17 long-term care and the advantages and disadvantages of
18 insurance to meet these goals or needs.

19 (3) The value, benefits, and costs of the applicant's
20 existing insurance, if any, when compared to the values,
21 benefits, and costs of the recommended purchase or
22 replacement.

23 (c) The issuer, and where an agent is involved, the
24 agent, shall make reasonable efforts to obtain the
25 information set out in subdivision (b). The efforts shall
26 include presentation to the applicant, at or prior to
27 application, of the "Long Term Care Insurance Personal
28 Worksheet," contained in the most current Long Term
29 Care Insurance Model Regulations of the National
30 Association of Insurance Commissioners. The personal
31 worksheet used by the insurer shall contain, at a
32 minimum, the information in the NAIC worksheet in not
33 less than 12-point type. In the "Premium Section" of the
34 personal worksheet, the insurer shall disclose all rate
35 increases and rate increase requests for any prior policies
36 it has sold in any state. The insurer may request the
37 applicant to provide additional information to comply
38 with its suitability standards. A copy of the issuer's
39 personal worksheet shall be filed and approved by the
40 commissioner.

(d) A completed personal worksheet shall be returned to the issuer prior to the issuer's consideration of the applicant for coverage, except the personal worksheet need not be returned for sale of employer group long-term care insurance to employees and their spouses and dependents.

(e) The sale or dissemination outside the company or agency by the issuer or agent of information obtained through the personal worksheet is prohibited.

(f) The issuer shall use the suitability standards it has developed pursuant to this section in determining whether issuing long-term care insurance coverage to an applicant is appropriate.

(g) Agents shall use the suitability standards developed by the insurer in marketing long-term care insurance.

(h) If the issuer determines that the applicant does not meet its financial suitability standards, or if the applicant has declined to provide the information, the issuer may reject the application. Alternatively, the issuers shall send the applicant a letter similar to the "Long-Term Care Insurance Suitability Letter" contained in the Long-Term Care Model Regulations of the National Association of Insurance Commissioners. However, if the applicant has declined to provide financial information, the issuer may use some other method to verify the applicant's intent. Either the applicant's returned letter or a record of the alternative method of verification shall be made part of the applicant's file.

(i) The insurer shall report annually to the commissioner the total number of applications received from residents of this state, the number of those who declined to provide information on the personal worksheet, the number of applicants who did not meet the suitability standards, and the number who chose to conform after receiving a suitability letter.

(j) This section shall not apply to life insurance policies that accelerate benefits for long-term care.

~~SEC. 19.~~

1 *SEC. 17.* Section 10235.10 of the Insurance Code is
2 repealed.

3 ~~*SEC. 20.*~~

4 *SEC. 18.* Section 10235.30 of the Insurance Code is
5 amended to read:

6 10235.30. (a) No insurer may deliver or issue for
7 delivery a long-term care policy in this state unless the
8 insurer offers at the time of application an option to
9 purchase a shortened benefit period nonforfeiture
10 benefit with the following features:

11 (1) Eligibility begins no later than after 10 years of
12 premium payments.

13 (2) The lifetime maximum benefit is no less than the
14 dollar equivalent of three months of care at the nursing
15 facility per diem benefit contained in the policy.

16 (3) The same benefits are payable, including the
17 amounts and frequency in effect at the time of lapse, for
18 a qualifying claim.

19 (4) The lifetime maximum benefit may be reduced by
20 the amount of any claims already paid.

21 (5) Cash back, extended term, and reduced paid-up
22 forms of nonforfeiture benefits shall not be allowed.

23 (6) The lifetime maximum benefit amount increases
24 proportionally with the number of years of premium
25 payment.

26 (b) This section shall not apply to life insurance
27 policies that accelerate benefits for long-term care.

28 ~~*SEC. 20.5.*~~

29 *SEC. 19.* Section 10235.40 of the Insurance Code is
30 amended to read:

31 10235.40. (a) No individual long-term care policy or
32 certificate shall be issued until the applicant has been
33 given the right to designate at least one individual, in
34 addition to the applicant, to receive notice of lapse or
35 termination of a policy or certificate for nonpayment of
36 premium. The insurer shall receive from each applicant
37 one of the following:

38 (1) A written designation listing the name, address,
39 and telephone number of at least one individual, in
40 addition to the applicant, who is to receive notice of lapse

or termination of the policy or certificate for nonpayment of premium.

(2) A waiver signed and dated by the applicant electing not to designate additional persons to receive notice. The required waiver shall read as follows:

“Protection Against Unintended Lapse.

I understand that I have the right to designate at least one person other than myself to receive notice of lapse or termination of this long-term care insurance policy for nonpayment of premium. I understand that notice will not be given until 30 days after a premium is due and unpaid. I elect not to designate any person to receive the notice.

Signature of Applicant

Date”

(b) The insurer shall notify the insured of the right to change the written designation, no less often than once every two years.

(c) When the policyholder or certificate holder pays the premium for a long-term care insurance policy or certificate through a payroll or pension deduction plan, the requirements contained in subdivision (a) need not be met until 60 days after the policyholder or certificate holder is no longer on that deduction payment plan. The application or enrollment form for a certified long-term care insurance policy or certificate shall clearly indicate the deduction payment plan selected by the applicant.

(d) No individual long-term care policy or certificate shall lapse or be terminated for nonpayment of premium unless the insurer, at least 30 days prior to the effective date of the lapse or termination, gives notice to the insured and to the individual or individuals designated pursuant to subdivision (a), at the address provided by the insured for purposes of receiving notice of lapse or termination. Notice shall be given by first-class United States certified mail, postage prepaid, with a return

1 receipt indicating proof of delivery to be signed by the
2 insured or individuals designated pursuant to subdivision
3 (a), not less than 30 days after a premium is due and
4 unpaid.

5 (e) Each long-term care insurance policy or certificate
6 shall include a provision which, in the event of lapse,
7 provides for reinstatement of coverage, if the insurer is
8 provided with proof of the insured's cognitive
9 impairment or the loss of functional capacity. This option
10 shall be available to the insured if requested within five
11 months after termination and shall allow for the
12 collection of past due premium, where appropriate. The
13 standard of proof of cognitive impairment or loss of
14 functional capacity shall not be more stringent than the
15 benefit eligibility criteria on cognitive impairment or the
16 loss of functional capacity contained in the policy
17 certificate.

18 ~~SEC. 21.~~

19 *SEC. 20.* Section 10235.50 of the Insurance Code is
20 amended to read:

21 10235.50. Every policy or certificate shall include a
22 provision that gives the policyholder or certificate holder
23 the following rights to reduce coverage and lower
24 premiums:

25 (a) A right, exercisable any time after the first year, to
26 retain a policy or certificate while lowering the premium
27 in no fewer than the following three ways:

28 (1) Reducing the lifetime maximum benefit.

29 (2) Reducing the nursing facility per diem and
30 reducing the home- and community-based service
31 benefits of a home care only policy and of a
32 comprehensive long-term care policy.

33 (3) Converting a "comprehensive long-term care"
34 policy or certificate to a "Nursing Facility Only" or a
35 "Home Care Only" policy or certificate, if the insurer
36 issues those policies or certificates for sale in the state.

37 (b) The premium for the policy or certificate that is
38 reduced in coverage will be based on the age of the
39 insured at issue age and the premium rate applicable to
40 the amount of reduced coverage at the original issue date.

(c) If the contract in force at the time a reduction in coverage is made provides for benefit adjustments for anticipated increases in the costs of long-term care services, then the reduced nursing facility per diem, lifetime maximum benefit, and daily, weekly, or monthly home care benefits shall be adjusted in the same manner and in the same amount as the contract in force prior to the reduction in coverage.

(d) In the event a policy or certificate is about to lapse, the insurer shall provide written notice to the insured of the options in subdivision (a) to lower the premium by reducing coverage and of the premiums applicable to the reduced coverage options. The insurer may include in the notice additional options to those required in subdivision (a). The notice shall provide the insured at least 30 days in which to elect to reduce coverage and the policy shall be reinstated without underwriting if the insured elects the reduced coverage.

(e) In the event of a premium increase, the insured shall be offered the option to lower premiums and reduce coverage.

~~SEC. 22.~~

SEC. 21. Section 10235.52 of the Insurance Code is amended to read:

10235.52. (a) Every policy shall contain a provision that, in the event the insurer develops new benefits or benefit eligibility or new policies with new benefits or benefit eligibility not included in the previously issued policy, the insurer will grant current holders of its policies who are not in benefit or within the elimination period the following rights:

(1) The policyholder will be notified of the availability of the new benefits or benefit eligibility or new policy within 12 months. The insurer's notice shall be filed with the department at the same time as the new policy or rider.

(2) The insurer shall offer the policyholder new benefits or benefit eligibility in one of the following ways:

(A) By adding a rider to the existing policy and paying a separate premium for the new benefit or benefit

1 eligibility based on the insured's attained age. The
2 premium for the existing policy will remain unchanged
3 based on the insured's age at issuance.

4 (B) By replacing the existing policy or certificate in
5 accordance with Section 10234.87.

6 (C) By replacing the existing policy or certificate with
7 a new policy or certificate in which case consideration for
8 past insured status shall be recognized by setting the
9 premium for the replacement policy or certificate at the
10 issue age of the policy or certificate being replaced.

11 (b) The insured may be required to undergo new
12 underwriting, but the underwriting can be no more
13 restrictive than if the policyholder or certificate holder
14 were applying for a new policy or certificate.

15 (c) The insurer of a group policy as defined under
16 subdivisions (a) to (c), inclusive, of Section 10231.6 must
17 offer the group policyholder the opportunity to have the
18 new benefits and provisions extended to existing
19 certificate holders, but the insurer is relieved of the
20 obligations imposed by this section if the holder of the
21 group policy declines the issuer's offer.

22 ~~SEC. 23.~~

23 *SEC. 22.* Section 10235.94 is added to the Insurance
24 Code, to read:

25 10235.94. Every policy or certificate shall include a
26 provision giving the policyholder or certificate holder the
27 right to appeal decisions regarding benefit eligibility,
28 care plans, services and providers, and reimbursement
29 payments.

30 ~~SEC. 24.~~

31 *SEC. 23.* Section 10237.1 of the Insurance Code is
32 amended to read:

33 10237.1. No insurer may deliver or issue for delivery
34 a long-term care insurance policy or certificate in this
35 state unless the insurer offers to each policyholder and
36 certificate holder, in addition to any other inflation
37 protection, the option to purchase a long-term care
38 insurance policy or certificate that provides for benefit
39 levels and benefit maximums to increase to account for
40 reasonably anticipated increases in the costs of long-term

1 care services covered by the policy. Insurers shall offer to
2 each policyholder and certificate holder, at the time of
3 purchase, the option to purchase a long-term care
4 insurance policy or certificate containing an inflation
5 protection feature which is no less favorable than one that
6 does one or more of the following:

7 (a) Increases benefit levels annually in a manner so
8 that the increases are compounded annually at a rate of
9 not less than 5 percent.

10 (b) Guarantees the insured individual the right to
11 periodically increase benefit levels without providing
12 evidence of insurability or health status and without
13 regard to claim status or history so long as the option for
14 the previous period has not been declined. The amount
15 of the additional benefit shall be no less than the
16 difference between the existing policy benefit and that
17 benefit compounded annually at a rate of at least 5
18 percent for the period beginning with the purchase of the
19 existing benefit and extending until the year in which the
20 offer is made.

21 (c) Covers a specified percentage of actual or
22 reasonable charges and does not include a maximum
23 specified indemnity amount limit.

24 ~~SEC. 25.~~

25 *SEC. 24.* Section 10237.2 of the Insurance Code is
26 repealed.

27 ~~SEC. 26.~~

28 *SEC. 25.* Section 10237.2 is added to the Insurance
29 Code, to read:

30 10237.2. The inflation protection feature, if any, that
31 applies to the benefit levels and benefit maximum of the
32 policy or certificate shall also apply to the benefit levels
33 and benefit maximums of any rider or amendments
34 issued in conjunction with the policy or certificate.

35 ~~SEC. 27.~~

36 *SEC. 26.* Section 10237.4 of the Insurance Code is
37 amended to read:

38 10237.4. (a) Inflation protection benefit increases
39 under a policy that contains these benefits shall continue
40 without regard to an insured's age, claim status or claim

1 history, or the length of time the person has been insured
2 under the policy.

3 (b) An offer of inflation protection that provides for
4 automatic benefit increases shall include an offer of a
5 premium which the insurer expects to remain constant.
6 The offer shall disclose in a conspicuous manner that the
7 premium may change in the future unless the premium
8 is guaranteed to remain constant.

9 (c) The inflation protection benefit increases under a
10 policy or certificate that contains an inflation protection
11 feature shall not be reduced due to the payment of claims.

12 ~~SEC. 28.~~

13 SEC. 27. Section 10237.5 of the Insurance Code is
14 amended to read:

15 10237.5. (a) An inflation protection provision that
16 increases benefit levels annually in a manner so that the
17 increases are compounded annually at a rate not less than
18 5 percent shall be included in a long-term care insurance
19 policy unless an insurer obtains a rejection of inflation
20 protection signed by the policyholder.

21 (b) The rejection, to be included in the application or
22 on a separate form, shall state:

23
24 “I have reviewed the outline of coverage and the graphs
25 that compare the benefits and premiums of this policy
26 with and without inflation protection. Specifically, I have
27 reviewed the plan, and I reject 5 percent annual
28 compound inflation protection.

29

30

31

Signature of Applicant

Date”